



# Advallage An Your Business

# Thank you for Helping Make New Jersey Natural Gas One of the Most Trusted Utility Brands in the Nation.\*

O | COGENT REPORTS

# Resolve to Make Your Business More Energy-Efficient This Year

The costs associated with energy usage should be high on your list when looking to conserve energy and better utilize your company's resources. There are numerous ways to make adjustments; even smaller projects like lighting retrofits can help reduce operational costs. And New Jersey's Clean Energy Program™ (NJCEP) and NJNG's The SAVEGREEN Project® offer tools and resources to help you follow through on your commitment to energy efficiency.\*\*

**Direct Install** – provides a turnkey solution to reduce the energy costs of small-to-medium sized facilities, starting with a free energy assessment. The program pays 70 percent of eligible energy-efficiency measures. And qualified customers can finance up to 30 percent of the remaining balance with a fixed 0% APR through NJNG's On-Bill Repayment Program, offered by SAVEGREEN.†

**SmartStart Buildings** – offers eligible businesses financial incentives to help offset the incremental costs of project or facility-specific, energy-efficiency measures, such as new construction, retrofit projects and equipment replacement, including commercial kitchen equipment.

**Pay for Performance** – is a customized approach to energy efficiency for larger commercial customers, providing incentives, linked directly to energy savings, for whole-building energy improvements.

- \*Market Strategies International. Cogent Reports™. Utility Trusted Brand & Customer Engagement™, December 2014.
- \*\* Direct Install, SmartStart Buildings and Pay for Performance are programs offered by NJCEP, not NJNG. Visit NJCleanEnergy.com/commercial for more information and terms and conditions.
- ${\it t\ Visit\ savegreen project.com\ for\ terms\ and\ conditions\ of\ the\ On-Bill\ Repayment\ Program.}$

# Learn Firsthand at Upcoming NJCEPand NJNG-supported Events

### GLOBALCON™ 2015

This event will cover such topics as lighting efficiency and integrated energy solutions, high-efficiency HVAC, smart building systems and facilities management strategies. Visit globalconevent.com to register and enter code "NJNG" at checkout to receive \$300 off your registration. There is also an option to attend only the Expo at no cost.

March 17-18, 2015 Pennsylvania Convention Center Philadelphia, PA

# The New Jersey Business Industry Association (NJBIA) Networking Breakfast

Hear from Gary Finger, ombudsman from the New Jersey Board of Public Utilities, about how you can start improving your bottom line almost immediately with NJCEP. Call 609-858-9476 to register.

January 22, 2015 8:30 a.m. to 10 a.m. NJNG Headquarters 1415 Wyckoff Road, Wall, NJ

#### The Morris County Chamber of Commerce (MCCOC)

Learn firsthand from TRC Solutions, commercial project manager for NJCEP, how Direct Install can help you upgrade lighting, HVAC systems and other outdated equipment to energy-efficient models. Call 732-378-4926 to register.

January 27, 2015 8:30 a.m. to 10 a.m. MCCOC 325 Columbia Turnpike, Florham Park, NJ



The SAVEGREEN Project team is always available to help connect you with valuable resources.

Drop us an e-mail at savegreenproject@njng.com.

# BILL CALCULATION 69.62Therms X .4054 BGS = 28.22 69.62Therms X .5120 DEL = 35.64 Residential Customer Charge = 8.25 THIS SERVICE PERIOD GAS CHARGES \$72.11

# Understanding Your NJNG Bill

The price of your natural gas service is reflected in the Bill Calculation section of your NJNG bill.

**BGS** (Basic Gas Supply) – This charge is for the cost of the natural gas supply that is passed directly on to those customers who have not chosen a third-party supplier. For residential and small commercial customers, this price represents the "price to compare" to third-party supplier offers. If you purchase your natural gas from a third-party supplier, charges appear as GAS on your NJNG bill.

**DEL (Delivery)** – This charge is for the delivery of natural gas to your home or business and maintenance of the distribution system. It also includes other costs, including charges for societal benefits programs related to environmental and energy-efficiency initiatives.

**Residential Customer Charge** – This monthly charge offsets the costs for billing, meter reading and related equipment.

**Note:** The BGS portion of your bill covers your natural gas usage. NJNG makes no profit on the sale of natural gas itself, and directly passes the costs to the customer as mandated by law. Visit the Regulatory Info section of njng.com for historical rate information.

# Stay Comfortable this Heating Season

**Brrr.** Find out how to stay comfy this winter with the New Jersey Comfort Partners Program. Income-eligible customers may benefit from Comfort Partners' free energy saving and energy education programs. See the enclosed insert for program details and eligibility requirements.

# Follow Us on Social Media

Social media is a great way to stay connected with your favorite utility. Be sure to follow us on Facebook.com/NewJerseyNaturalGas or Twitter @NJNaturalGas. And keep an eye out for this winter's Scavenger Hunt Thursdays on Facebook for a chance to win cool prizes.

Have a Smartphone? Start now and check us out on Facebook or Twitter.









## How To Reach Us

Call us:

Toll-free: 800-221-0051

People with hearing and speech impairments (TTY/TDD): 800-223-0024

Report a natural gas leak: 800-GAS-LEAK (800-427-5325)

Call before you dig: 811 or 800-272-1000

E-mail us: customerservice@njng.com

Visit our Web site: www.njng.com

Write to us: New Jersey Natural Gas, 1415 Wyckoff Road, P.O. Box 1464, Wall, NJ 07719

# Cold Temps Are Here. Are Energy Costs Impacting Your Family Budget?

NJNG wants to connect qualified families with energy assistance and home energy-improvement programs to help them better manage their home heating costs. Whether you are on a limited income or faced with unanticipated financial hardship, help is available. For additional information, contact our energy assistance team at 800-221-0051 or energyassist@njng.com.

Low Income Home Energy Assistance Program (LIHEAP) (Income-based)

**Universal Service Fund (USF)** (Income-based)

Gift of Warmth Fund (GOW) (Based on financial need)

Payment Assistance Gas and Electric (PAGE) (Based on financial need)

**NJ SHARES** (Based on income guidelines and financial need) Call 866-657-4273 to find an agency in your area or visit njshares.org.

**Lifeline Credit Program** (Seniors and disabled)
Call 800-792-9745

#### **Comfort Partners**

(Income-based home energy-improvement program) Call 888-773-8326 or visit the Residential Section of njcleanenergy.com and click the Programs link.

(Participating Agencies)

#### **Middlesex County**

Puerto Rican Action Board\*\* 90 Jersey Avenue, New Brunswick, NJ 08901 732-828-4541

## **Monmouth County**

Affordable Housing Alliance (AHA)/ TRUE Program 94 Broad Street, Eatontown, NJ 07724 732-389-2204

20 Gibson Place, Freehold, NJ 07728 732-389-2204

1828 West Lake Avenue, Neptune, NJ 07753 732-389-2204

### **Morris County**

Morris County Organization for Hispanic Affairs 95-97 Bassett Highway, Dover, NJ 07801 973-366-1131

#### **Ocean County**

O.C.E.A.N. Inc. 22 Hyers Street, Toms River, NJ 08753 732-244-9041

507 River Avenue, Lakewood, NJ 08701 732-942-3405

\*\* This agency does not accept Gift of Warmth or PAGE grant applications.

MiddlesexCounty residents can apply for GOW and PAGE grants at AHA.