



Advantage New Jersey Natural Gas

For Your Business

Incentives of Up to 100 Percent for Energy-Efficiency Upgrades

When you take an integrated approach to energy management, the results are often greater efficiency and cost savings – especially in buildings with poor efficiency performance and equipment nearing the end of its life. Direct Install from *New Jersey’s Clean Energy Program™* (NJCEP) provides an affordable solution for small- to mid-size commercial businesses. Here’s how.

Direct Install is a turnkey solution designed to reduce your facility’s energy costs by helping you replace lighting; heating, cooling and ventilation (HVAC) systems and other outdated equipment with high-efficiency alternatives. Program-approved contractors (Hutchinson Mechanical Contractors – Monmouth and Ocean counties; Donnelly Energy Solutions – Morris County) manage your project from start to finish, beginning with an energy assessment. Financial incentives can fund up to 100 percent of project costs. The program pays 70 percent of eligible measures, up to \$125,000 per project. And qualified customers can finance up to 30 percent of the remaining balance with a fixed 0% APR through NJNG’s On-Bill Repayment Program (OBRP).

Are you interested in taking advantage of these rebates and incentives? The Morris County Chamber of Commerce is hosting an event on Thursday, December 11 from 8:30 a.m. to 10 a.m. For more information, call Susan Ellman at 732-378-4924.

Energy-Efficiency Programs at Work

Recently, two NJNG customers turned to Direct Install to help them understand their facilities from an energy perspective, making the road to energy efficiency more affordable.

O’Neill Investments, LLC – West Side Plaza

Located on Route 66 in Neptune, West Side Plaza consists of four tenant-occupied commercial buildings. O’Neill identified immediate energy-saving opportunities, installing recommended measures. (Of the four facilities, one building uses natural gas heat; the remaining buildings will be converted from electric to natural gas – a more cost-effective, clean energy option.)

Project at a Glance:

<i>High-efficiency equipment installed:</i>	<i>20 rooftop HVAC systems, air handling systems, programmable thermostats and facility-wide lighting retrofits</i>
<i>Total cost for facility upgrades:</i>	<i>\$308,152</i>
<i>Projected annual energy cost savings:</i>	<i>\$69,949</i>
<i>Customer responsibility:</i>	<i>30 percent of project costs with 0% APR OBRP for 24 months on \$92,446 ; payback less than two years*</i>

Midas Randolph and Rockaway

The Midas stores in Randolph and Rockaway are busy franchises, but the facilities’ high energy bills – dampened by deteriorating, inefficient equipment – took away from the company’s profits. Owner T&M Auto worked with Direct Install to identify energy-efficiency opportunities to realize the full cost savings of implemented measures.

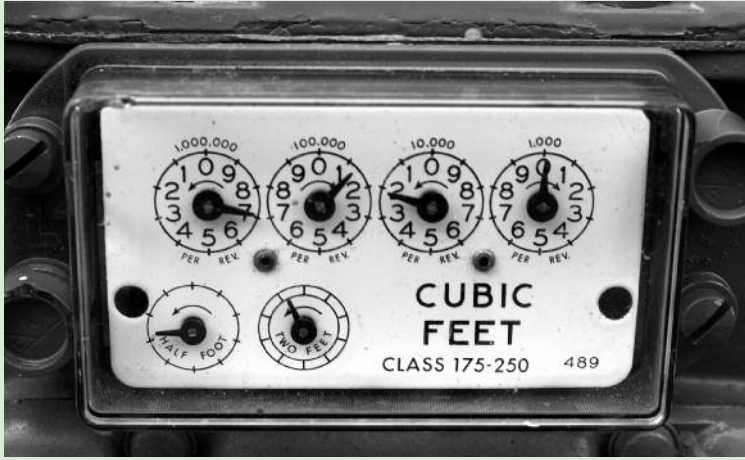
Project at a Glance:

<i>High-efficiency equipment installed:</i>	<i>3-ton HVAC system, natural gas-fired furnace, programmable thermostats and facility-wide lighting retrofits</i>
<i>Total cost for facility upgrades:</i>	<i>\$20,357</i>
<i>Projected annual energy cost savings:</i>	<i>\$1,600</i>
<i>Customer Responsibility:</i>	<i>30 percent of project costs with 0% APR OBRP for 24 months on \$6,107; payback less than four years*</i>

*(For example, on a \$10,000 OBRP amount with an APR of 0% and a term of 24 months, the customer would have to make 23 monthly payments of \$416.67, and a final monthly payment of \$416.59.)

We're Here to Help ... Make a Payment Arrangement

If you have past due bills, visit My Account at njng.com or call 800-221-0051 to set up a Deferred Payment Agreement and find out if you qualify for energy-assistance programs.



Monthly Meter Reading and Your Bill

Many of our customers benefit from automatic monthly meter readings. For those who do not, we need your help to obtain an accurate meter read. Please keep shrubs trimmed and dogs restrained while our meter reader visits. If the meter is in your house, and we missed the meter read on the scheduled read date, please call us to make special arrangements.

If the meter reader cannot obtain a reading, he/she will leave a form for you to fill out that has clear instructions on how to read your own meter. Avoid a calculated bill and more closely monitor your monthly natural gas usage by reading the meter yourself when we are unable to do so. Visit the My Home section of njng.com and click on About Your Gas Meter to learn how.

Make Your House More Comfortable and Save Money!

Up to 60 percent of energy used to heat and cool your home may be wasted due to leaky ducts, inadequate insulation and air leaks. Installing a high-efficiency heating system is only the first step toward energy efficiency. And NJNG has rebates and incentives through The SAVEGREEN Project® to help pay for your energy-efficiency upgrades! You may qualify for:

- **Rebates up to \$5,000***
- **0% APR financing up to \$10,000 on your NJNG bill**

Contact us today!

877-455-NJNG (6564) www.savegreenproject.com

Before you get started ... you may qualify for the SAVEGREEN No-Cost Home Energy Audit to help you identify ways to save energy and money in your home.*

*Visit savegreenproject.com to learn more and for complete terms and conditions on NJNG's On-Bill Repayment Program, rebates and No-Cost Home Energy Audit.

How To Reach Us

Call us:

Toll-free: 800-221-0051

People with hearing and speech impairments (TTY/TDD): 800-223-0024

Report a natural gas leak: 800-GAS-LEAK (800-427-5325)

Call before you dig: 811 or 800-272-1000

E-mail us: customerservice@njng.com

Visit our Web site: www.njng.com

Write to us: New Jersey Natural Gas, 1415 Wyckoff Road, P.O. Box 1464, Wall, NJ 07719

Are Energy Costs Adding a Significant Burden to Your Family Budget?

NJNG wants to connect qualified families with energy assistance and home energy-improvement programs to help them better manage their home heating costs. Whether you are on a limited income or faced with unanticipated financial hardship, help is available. For additional information, contact our energy assistance team at 800-221-0051 or energyassist@njng.com.

Low Income Home Energy Assistance Program (LIHEAP)
(Income-based)

Universal Service Fund (USF) *(Income-based)*

Gift of Warmth Fund (GOW) *(Based on financial need)*

Payment Assistance Gas and Electric (PAGE)
(Based on financial need)

NJ SHARES *(Based on income guidelines and financial need)*
Call 866-657-4273 to find an agency in your area or visit njshares.org.

Lifeline Credit Program *(Seniors and disabled)*
Call 800-792-9745

Comfort Partners *(Income-based weatherization program)*
Call 888-773-8326 or visit the Residential Section of njcleanenergy.com and click the Programs link.

(Participating Agencies)

Middlesex County

Puerto Rican Action Board*
90 Jersey Avenue, New Brunswick, NJ 08901
732-828-4541

Monmouth County

Affordable Housing Alliance (AHA)/ TRUE Program
94 Broad Street, Eatontown, NJ 07724
732-389-2204

20 Gibson Place, Freehold, NJ 07728
732-389-2204

1828 West Lake Avenue, Neptune, NJ 07753
732-389-2204

Morris County

Morris County Organization for Hispanic Affairs
95-97 Bassett Highway, Dover, NJ 07801
973-366-1131

Ocean County

O.C.E.A.N. Inc.
22 Hyers Street, Toms River, NJ 08753
732-244-9041

507 River Avenue, Lakewood, NJ 08701
732-942-3405

*This agency does not accept Gift of Warmth or TRUE Grant applications. Middlesex County residents can apply for GOW and TRUE Grant at AHA.